

### BOAT BUYING, SIMPLIFIED.

Robalo Reel Deal pricing, a simplified boat buying experience skips the hassle of negotiation and let's you get out on the water faster by removing MSRP from the transaction. What you'll find on any Reel Deal priced boat is a single, fair, Nationally Advertised Price.

# 232 Explorer

HULL/SERIAL #	MODEL YEAR	LOA	APPROX.WEIGHT
ROBU0116J324	2024	23'	4400
COLOR		BEAM	FUEL CAPACITY
Steel Blue Wide Band		8' 6"	90



# UNIQUE KEY FEATURES

- Digital Gauges
- Dual Battery System with Crossover Switch and Voltage Sensing Relay
- Fiberglass Hardtop with Powder Coated Frame Includes Rod Holders, Storage Box, & LED Lights
- Full-Width Transom Bench Seats with Fold Down Backrests
- In-Floor Bow Storage
- Insulated and Overboard Draining Bow Fishboxes
- Kevlar Reinforced Hull
- · Limited Lifetime Hull Warranty
- Livewell in Aft Cockpit 25 gallons
- Lockable Console Head Compartment w/ Porta Pottie & Storage
- NMMA Certified
- Poured Composite Transom Coring
- Premium Envision Marine Silicone Upholsterv
- Premium Powder Coated Leaning Post w/Backrest, Flip-Up Bolsters, and Rod Holders with Cooler
- Raw Water Washdown
- SeaStar Hydraulic Steering with Tilt Helm
- · Stainless Steel Toe Rails
- Swim Ladder w/Protective Cover
- Tinned Copper Wiring with Waterproof Connectors
- Transom Bilge Access w/Designated 5 Gallon Bucket Holder
- U-Shaped Bow Seating
- Wrap Around Bow and Cockpit Bolster Pads

Pictures shown are for reference only and may not match options selected.

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**AUTHORIZEDDEALER** 

# Fish Tale Boats

15581 S. Tamiami Trail Ft. Myers FL, 33908 Phone: 239-309-2653 Website: www.fishtale.com

#### REEL DEAL PRICING

Yamaha Four Stroke VF250XB VMAX 250 HP \$95,395

### **OPTIONS**

Wide Band Steel Blue Hull	\$1,080
Cockpit Interior - Harbor Steel Blue	\$0
Canvas Color - Black (If Equipped)	\$0
Canvas Accessories Color - Black (If Equipped)	\$0
Hard Top Complete (Black Powder Coated)	\$0
Hardtop Underside Gel Color - Steel Blue	\$645
Trim Tabs with Indicators	\$1,085
Seadek Helm Mat	\$155
Gravity Discharge Toilet with 6.5 Gallon Holding Tank	\$1,765
Leaning Post with Backrest, 4 Rod Holders, Dual Flip Up Bolsters, Cooler and Arm Rest - Black Powder	\$190
Removable Bow Seating Backrest	\$1,255
Stainless Steel Drink/Rod Holders (2)	\$310
Dual Battery Charger	\$320
Custom Anchor	\$130
Fresh Water Shower	\$515
5 Year Premier Level Limited Component Warranty	\$0
Prep Fee	\$1,060
Standard Aluminum Trailer	\$0
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# Additional Options & Considerations

Destination Charge	\$2,695
DEALER ADMIN FEE, TITLE + REG, FINAL PREP INCL	\$3,109
ON-WATER SEATRIAL, FULL TANK OF FUEL,	
DELIVERY ORIENTATION, SAFETY GEAR, INITIAL 20 HR	\$0
SERVICE INCL, FIRST YEAR PICKUP AND DELIVERY	
Stock 6150	\$0
Show Discount	\$-3,109

Subtotal:

\$103,905

Additional Options & Considerations:

REEL DEAL Price Total:

\$106,600 \$134,218

Manufacturer's Suggested Retail Price:

**REEL DEAL Discount:** 

(\$27,618)

\$2,695

REELDEAL PRICE AS SHOWN \$106,600

Manufacturer and the Participating Dealer assume no responsibility for the accuracy of the above data. Please refer to the 2024 website for a complete list of standard equipment and features for this boat. Prices and standard equipment are subject to change without notice.