

THE BEST PRICE. GUARANTEED.

BOAT BUYING, SIMPLIFIED.

Robalo Reel Deal pricing, a simplified boat buying experience skips the hassle of negotiation and let's you get out on the water faster by removing MSRP from the transaction. What you'll find on any Reel Deal priced boat is a single, fair, Nationally Advertised Price.

232 Explorer

HULL/SERIAL #	MODEL YEAR	LOA	APPROX.WEIGHT
ROBU0108H324	2024	23'	4400
COLOR		BEAM	FUEL CAPACITY
Alloy Gray Wide Band		8' 6"	90



UNIQUE KEY FEATURES

- Digital Gauges
- Dual Battery System with Crossover Switch and Voltage Sensing Relay
- Fiberglass Hardtop with Powder Coated Frame Includes Rod Holders, Storage Box, & LED
- Full-Width Transom Bench Seats with Fold Down Backrests
- In-Floor Bow Storage
- Insulated and Overboard Draining Bow Fishboxes
- · Kevlar Reinforced Hull
- · Limited Lifetime Hull Warranty
- Livewell in Aft Cockpit 25 gallons
- Lockable Console Head Compartment w/ Porta Pottie & Storage
- NMMA Certified
- Poured Composite Transom Coring
- Premium Envision Marine Silicone Upholstery
- Premium Powder Coated Leaning Post w/Backrest, Flip-Up Bolsters, and Rod Holders with
- Raw Water Washdown
- · SeaStar Hydraulic Steering with Tilt Helm
- · Stainless Steel Toe Rails
- Swim Ladder w/Protective Cover
- Tinned Copper Wiring with Waterproof Connectors
- Transom Bilge Access w/Designated 5 Gallon Bucket Holder
- · U-Shaped Bow Seating
- Wrap Around Bow and Cockpit Bolster Pads

Pictures shown are for reference only and may not match options selected. Generated on: 05/18/24

AUTHORIZEDDEALER

Fish Tale Boats

15581 S. Tamiami Trail Ft. Myers FL, 33908 Phone: 239-309-2653 Website: www.fishtale.com

REEL DEAL PRICING

Yamaha Four Stroke VF250XB VMAX 250 HP \$95,395

OPTIONS

Wide Band Alloy Gray Hull	\$1,080
Cockpit Interior - Harbor Gray	\$0
Canvas Color - Black (If Equipped)	\$0
Canvas Accessories Color - Black (If Equipped)	\$0
Standard Hard Top Complete Powder Coated White	\$0
Hardtop Underside Gel Color - Alloy Gray	\$645
Trim Tabs with Indicators	\$1,085
Seadek Helm Mat	\$155
Gravity Discharge Toilet with 6.5 Gallon Holding Tank	\$1,765
Leaning Post with Backrest, 4 Rod Holders, Dual Flip Up Bolsters, Cooler and Arm Rest - White Powder	\$190
Removable Bow Seating Backrest	\$1,255
Stainless Steel Drink/Rod Holders (2)	\$310
Dual Battery Charger	\$320
Custom Anchor	\$130
Fresh Water Shower	\$515
5 Year Premier Level Limited Component Warranty	\$0
Prep Fee	\$1,060
Standard Aluminum Trailer	\$0

Additional Options & Considerations

DESTINATION CHARGE	\$2,695
DEALER ADMIN FEE, TITLE + REG, FINAL PREP INCL	\$3,109
ON-WATER SEATRIAL, FULL TANK OF FUEL,	
DELIVERY ORIENTATION, SAFETY GEAR, INITIAL 20 HR	\$0
SERVICE INCL, FIRST YEAR PICKUP AND DELIVERY	
STOCK 6134	\$0
Show Discount	\$-3 109

Subtotal:

\$103,905

\$2,695

Additional Options & Considerations:

Manufacturer's Suggested Retail Price:

REEL DEAL Price Total:

\$106,600

REEL DEAL Discount:

\$134,218 (\$27,618)

\$106,600

Manufacturer and the Participating Dealer assume no responsibility for the accuracy of the above data. Please refer to the 2024 website for a complete list of standard equipment and features for this boat. Prices and standard equipment are subject to change without notice.